Mt. Ascutney Hospital
and Health Center
Dartmouth-Hitchcock

2018 | Annual Report

MISSION

To improve the lives of those we serve.

VISION

Mt. Ascutney Hospital and Health Center will achieve high quality care, high patient satisfaction, and high value through:

- Development of programs based on community need and sustainability -
- Multidisciplinary and regional cooperation -
- Involvement of patients in their own care decisions -
- Empowerment of and respect for our staff -
- Fiscal responsibility -

Our success will be measured by the improvement of the health, wellness and comfort of those we serve.

Mt. Ascutney Hospital and Health Center
Dartmouth-Hitchcock

Almost everything in your life changes as you age. You're faced with many choices that can affect your health along the way. Illnesses and accidents can alter everything. What doesn't change is your need for high quality services to ensure your health and wellness at every stage of life. **That's why Mt. Ascutney Hospital and Health Center and Ottauquechee Health Center are here for you, your family, and your community.**

Our mission is to improve your life, whether you're one or one-hundred years old. To do that, we provide an array of high-quality health care services for people of all ages, with additional specialized support through our membership in the Dartmouth-Hitchcock Health system. We also embrace our responsibility to improve and protect community health beyond our Hospital walls. That's why we work with partners from health, social services, and other fields to promote health and wellness in all the towns we serve.

On the following pages, we extend our thanks to members of our extended family and community for the many contributions they've made to our success.

Dr. Joseph Perras, MD
President and CEO, Chief Medical Officer

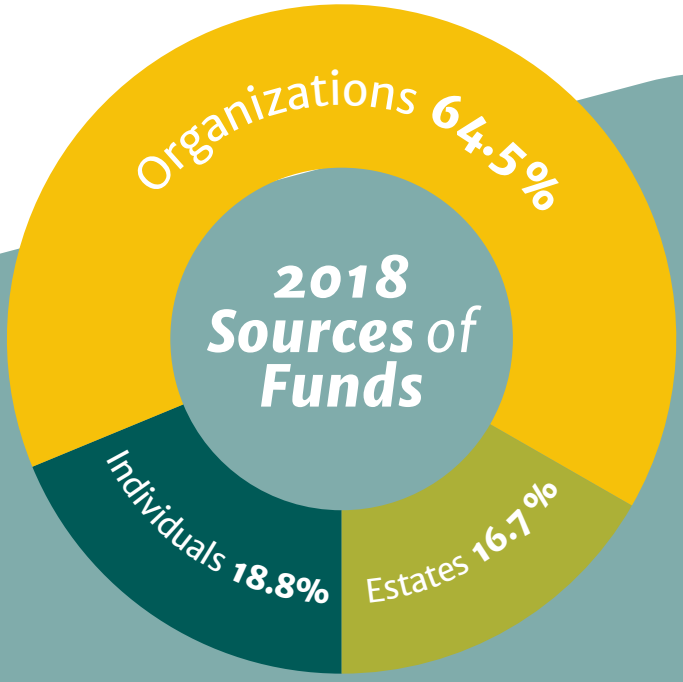
The Power of Giving

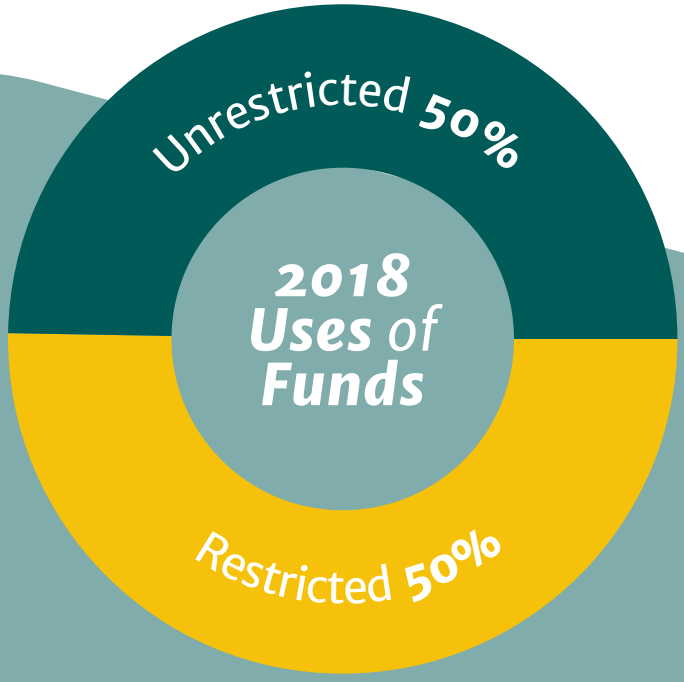
As a nonprofit, community-based organization, Mt. Ascutney Hospital and Health Center (MAHHC) is sustained in part by passionate support from those in the communities we serve. Whether you volunteer to deliver Meals on Wheels, make a financial contribution, or become a member of the Hospital's Auxiliary, you are helping us fulfill our mission to improve the lives of those we serve – you, your family, and your neighbors.

Unrestricted dollars give our leaders the flexibility to focus on our community's most pressing health care needs and respond to crises. They allow us to address such issues as the opiate epidemic, upgrades to aging equipment, like our new CT scanner, and renovations to our cafeteria to improve the patient experience.

Restricted gifts, such as those given to our Family Wellness Program by local foundations and families, allow us to offer special services to specific patient populations. Other examples include a grant from the Vermont Community Foundation that helps support independent living services for seniors, and a gift of sleeper chairs that allow family members of Rehabilitation patients to spend more time with their loved ones.

If you have the capacity to invest your time, talent, funds, or other resources, please let us show you how you can help improve the health and wellbeing of all in this region while supporting quality health care close to home. Simply visit mtascutneyhospital.org/gifts-and-supporters or contact our Development Office at (802) 674-7321.





36th Annual MAH Classic

Woodstock Country Club was again the site of the MAH Classic, this year drawing eighty-seven golfers to continue a tradition of giving that started 36 years ago. The annual tournament raises funds to benefit patients of Mt. Ascutney Hospital and the Ottauquechee Health Center, and to manage programs that promote community health and wellness for all in the Windsor-Woodstock region.

With generous participation by sponsors and players, plus silent auction donors and bidders, this year's tournament raised almost $20,000.

Special thanks go to the players, and to our sponsors Great Eastern Radio, Sodexo, Cerner, The Richards Group, ReArch, R. C. Brayshaw, Dartmouth-Hitchcock, Mascoma Bank, Edward "Bud" Kissel, Richard Marasa MD, Casella, HealthPlans Inc., Red River Computer, Principal Financial Group, Northeast Delta Dental, Tire Warehouse, Blood's Catering & Party Rental, Coca-Cola Bottling Company, Members Advantage Community Credit Union, and Windsor Pizza Chef.

Special Note

The next MAH Classic will be played in the Fall of 2019 instead of in June. Please watch for news of the date.

Appeal for ***Auxiliary Members*** and ***ViA Volunteers***

A sense of purpose. Connections to others. Improved health. Increased happiness. Research tells us these are among the many benefits of volunteering.

To be part of the solution. To pay it forward. To live a meaningful life. These are just a few reasons why people like you offer their time and talent to Volunteers in Action or Mt. Ascutney Hospital Auxiliary.

Though independent, The Mt. Ascutney Hospital Auxiliary has been an integral part of the Hospital for sixty-five years. Its dedicated members raise funds through bake sales and yard sales, volunteer work, and the operation of the Hospital's gift shop, The Lobby Stop. Each year, the Auxiliary makes a generous contribution that helps support the vital programs and services that benefit our patients. The Auxiliary also offers a scholarship to help further the education of high school students who intend to pursue careers in the healthcare field.

For information about becoming a member of the Auxiliary, please call (802) 674-7255.

Volunteers in Action (ViA) is a community-based service of MAHHC that connects caring volunteers to elderly, disabled, and low income neighbors who need a helping hand to maintain health and independence. Some of the services provided by ViA volunteers include transportation (to the doctor, grocery store, pharmacy, foodbank, social service agencies, etc.), Meals on Wheels, volunteers at the Hospital, monthly Community Meals (in Hartland, Windsor and Ascutney), and programs serving local residents who are food insecure.

For information about becoming a ViA volunteer, please call (802) 674-5971.

Balance Sheet (Audited)

September 30, 2018 & 2017

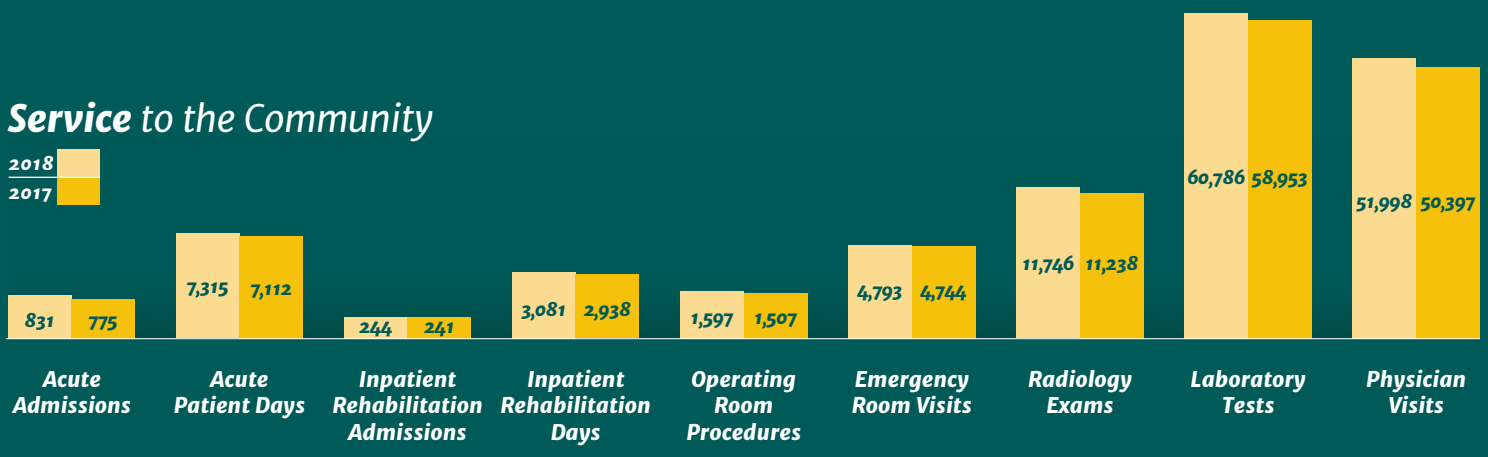
Assets	*2018*	*2017*
Cash	$7,170,205	$6,094,896
Short Term Investments	$174,261	$172,467
Accounts Receivable, Net	$5,727,191	$5,647,780
Supplies, Prepaids, Other Current	$1,811,802	$1,815,841
Current Assets	**$14,883,459**	**$13,730,984**
Assets Limited as to Use	$19,094,654	$17,137,759
Property and Equipment, Net	$18,085,243	$17,135,211
Other Assets	$2,692,351	$2,604,060
Assets	***$54,755,707***	***$50,608,014***
Liabilities and Net Assets		
Accounts Payable & Accrued Expenses	$3,545,096	$2,000,876
Current Portion of Long Term Debt	$194,616	$186,708
Accrued Salaries and Wages	$3,636,379	$3,367,257
Other Current Liabilities	$448,184	$422,418
Deferred Revenue	$952,648	$630,926
Third Party Settlements	$1,396,395	$1,133,202
Current Liabilities	**$10,173,318**	**$7,741,387**
Long Term Debt	$11,215,741	$11,405,403
Pension Liability	$4,573,284	$5,687,334
Other Non Current Liabilities	$240,470	$230,469
Liabilities	**$26,202,813**	**$25,064,593**
Unrestricted Net Assets	$21,306,927	$18,320,178
Temporarily Restricted Net Assets	$1,354,614	$1,345,233
Permanently Restricted Net Assets	$5,891,353	$5,878,010
Net Assets	**$28,552,894**	**$25,543,421**
Liabilities and Net Assets	***$54,755,707***	***$50,608,014***

Operating Statement (Audited)

For the Years Ended September 30, 2018 & 2017

Amount We Billed & Earned	*2018*	*2017*
Services Billed for Inpatients	$27,266,563	$24,183,399
Services Billed for Outpatients	$50,638,806	$46,054,519
Services Billed for Providers	$19,463,239	$18,195,514
Other Operating Revenues	$5,104,104	$4,119,216
Total Gross Operating Revenue	**$102,472,712**	**$92,552,648**
Amount Not Fully Paid for Our Services		
Not Paid by Those Unable to Pay	$949,742	$733,410
Not Paid by Those Unwilling to Pay	$1,541,879	$1,725,743
Not Paid by Medicare and Medicaid	$36,060,486	$29,974,593
Not Paid by Other Payers	$9,424,439	$8,288,088
Total Deductions from Revenue	**$47,976,546**	**$40,721,834**
Total Net Operating Revenue	**$54,496,166**	**$51,830,814**
Amount We Paid to Provide Services		
Salaries and Benefits for Our 396 Employees	$32,348,976	$30,254,615
Supplies and Services We Purchase	$13,532,394	$12,417,047
Utilities, Leases, and Rentals	$5,266,726	$5,397,062
Interest on Outstanding Debt	$226,535	$219,414
Wear and Tear on Building and Equipment	$2,076,660	$2,104,831
Total Expenses Paid	**$53,451,291**	**$50,392,969**
Income on Operations	**$1,044,875**	**$1,437,845**
Income from Non-Operating Revenues (Investments, Donations, etc.)	**$1,941,872**	**$4,452,865**
Funds Available for Debt and for Future Investment into Buildings and Programs	***$2,986,747***	***$5,890,710***

Service *to the Community*



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